

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-02 EPG-02 AID-05 SS-15
STR-04 ITC-01 TRSE-00 USIA-15 PRS-01 SP-02
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R 021307Z MAY 77
FM AMCONSUL TORONTO
TO SECSTATE WASHDC 5401
INFO AMEMBASSY OTTAWA
USDEL MTN GENEVA UNN

UNCLAS TORONTO 1032

E.M. 11652: N/A
TAGS: MTN, ETRD, CA
SUBJECT: CANADIAN GOVERNMENT TOO SECRETIVE ON MTN NEGOTIATION STANCE
SAYS AUTO PARTS INDUSTRY PRESIDENT

1. DESPITE THE FACT THAT IT HAS ENCOURAGED INDUSTRY VIEWS ON APPROACH
TO MTN, CANADIAN GOVERNMENT "MAINTAINING AN AURA OF SECRECY CONCERNIN
G
THEIR OWN POSITION," PATRICK LAVELLE, PRESIDENT OF CANADIAN
AUTOMOTIVE PARTS MANUFACTURERS" ASSOCIATION (APMA), SAID IN SPEECH
TO ASSOCIATION ANNUAL MEETING. ASSOCIATION HAS SUBMITTED NUMEROUS
BRIEFS TO GOVERNMENT, BUT "NOT SURE AT THIS POINT WHETHER WE
HAVE BEEN HEARD." "LACK OF UNDERSTANDING AND CONSULTATION HAS
BROUGH FORWARD A PROTECTIONISY STANCE ON THE PART OF ALL
SECONDAY MANUFACTURING WHICH WILL BE HARD TO OVERCOME."

2. SPEAKER BRANDED GOVERNMENTS KENNEDY ROUND ADJUSTMENT ASSIST-
ANCE PROGRAMS AS "INADEQUATE." INDUSTRIES THEY WERE DESIGNED TO
ASSIST HAVE DECLINED WITH "NO APPARENT HOPE OF RECOVERY." SAID
ASSOCIATION HAS ASKED GOVERNMENT TO BE MORE SPECIFIC AS TO
PLANS IN THIS AREA (LEAVING IMPLICATION THAT GOVERNMENT HAS NOT
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RESPONDED).

3. IT IS INEVITABLE THAT A MORE LIBERALIZED TRADING
SYSTEM WILL EMERGE FROM THE GENEVA TALKS, LAVELLE SAID; BUT HE
WARNED THAT ANY CANADIAN CONCESSIONS "MUST BE MATCHED BY REAL
EXPORT OPPORTUNITIES" AND MUST TAKE INTO ACCOUNT EFFECTS OF
CONCESSIONS ON DOMESTIC INDUSTRIES AND JOBS. IN AUTOMOTIVE

FIELD THIS PARTICULARLY APPLICABLE TO AUTO AFTERMARKET PRODUCERS WHO CURRENTLY DEPEND ON TARIFF FOR SURVIVAL AGAINST U.S. PRODUCERS IN ABSENCE OF GOVERNMENT ASSISTANCE TO RATIONALIZE ON WORLD-SCALE COMPETITIVE LINES.

4. LAVELLE SAID INVOLVEMENT IN WORLDWIDE AUTO INDUSTRY BY GOVERNMENTS RIVALS THAT OF INTERNATIONAL STEEL INDUSTRY AS INSTRUMENT OF POLITICAL, ECONOMIC AND SOCIAL POLICY IN MANY COUNTRIES (JAPAN, BRAZIL, MEXICO, VENEZUELA, IRAN). EEC "ELIMINATING THE CHAFF AMONG ITS PRODUCERS" AND "MUSTERING ITS FORCES" TO BAR JAPANESE IMPORTS. DEVELOPING COUNTRIES AIMING AT 100 PERCENT DOMESTIC PARTS AND VEHICLE PRODUCTION WITH EXPORT EMPHASIS. COMMUNIST COUNTRIES USING AUTOS IN ATTEMPT TO INCREASE SHARE OF WORLD EXPORT MARKETS. AT SAME TIME, NORTH AMERICAN AUTO INDUSTRY "BECOMING MORE AND MORE ISOLATED," WITH DIMINISHING EXPORTS.

5. FEDERAL GOVERNMENT HAS RECENTLY ANNOUNCED CREATION OF NEW COMMITTEE TO ENCOURAGE AUTO AFTERMARKET PARTS EXPORTS, WHICH INCLUDES APMA, CANADIAN EXPORT ASSOCIATION, ONTARIO GOVERNMENT, AND FEDERAL GOVERNMENT, AS WELL AS REPRESENTATIVES OF AFTERMARKET PARTS INDUSTRY, APMA POSITION IS THAT GOVERNMENT ASSISTANCE IN AN AREA SUCH AS THIS, REPRESENTING REPETITIVE EXPORT SALES MAKES MUCH MORE SENSE THAN PUSHING ONE-SHOT EXPORT DEALS SUCH AS STOLL AIRCRAFT AND NUCLEAR REACTIONS.
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Message Attributes

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Sent Date: 02-May-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Errors: N/A
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Film Number: D770153-0666
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